

Fabrikam Works, Inc.
Gross Profit Per Unit Sold
June 30, 2005

	<u>Denver</u>		<u>San Francisco</u>		<u>Combined</u>		<u>Total Sales</u>
	<u>Retail</u>	<u>Wholesale</u>	<u>Retail</u>	<u>Wholesale</u>	<u>Retail</u>	<u>Wholesale</u>	
CURRENT PERIOD ACTIVITY							
Sales	\$173,636	\$709,631	\$156,281	\$64,082	\$329,917	\$773,713	\$1,103,630
Cost of Goods Sold	144,555	582,239	130,896	47,877	275,451	630,116	905,567
Gross Profit	29,081	127,392	25,385	16,205	54,466	143,597	198,063
Total Units Sold	25,230	67,500	28,704	11,413	53,933	78,913	132,846
Gross Profit / Units Sold	\$1.15	\$1.89	\$0.88	\$1.42	\$1.01	\$1.82	\$1.49
YEAR TO DATE ACTIVITY							
Sales	\$948,749	\$2,760,149	\$863,342	\$348,740	\$1,812,091	\$3,108,889	\$4,920,981
Cost of Goods Sold	786,677	2,250,824	712,348	260,552	1,499,026	2,511,376	4,010,401
Gross Profit	162,072	509,325	150,994	88,188	313,066	597,514	910,580
Total Units Sold	147,715	330,470	167,959	67,294	315,674	397,764	713,437
Gross Profit / Units Sold	\$1.10	\$1.54	\$0.90	\$1.31	\$0.99	\$1.50	\$1.28